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**Fast Pitch SB Scorecard 2015**

Please turn in your scorecard to Judy Hawkins before you leave today. Thank you.

**Engagement:**  How well does this speaker and content:

* Capture your interest?
* Engage you through stories, data points, questions, emotion, personal touch, or props?
* Demonstrate the results of their approaches?
* Do you want to know more?

**About the Organization and Mission:** How effectively does the speaker clarify:

* What issue are they trying to solve – what do they do?
* Who do the program(s) serve – clients?
* How do they deliver services – types of program(s)?
* What sets this organization apart? How do they know their work is effective?

**Clarity of Presentation:**  How clear are:

* The delivery of this presentation and information (voice projection, pace, authenticity)?
* The speaker’s ability to minimize or explain use of clichés, industry jargon and acronyms?

**Call to Action/ “Ask”** – How well does this speaker:

* Present a clear “ask” for support, resources (services, training, facilities) or other action?
* Inspire, motivate or compel you in the call to action?
* Do you want to get involved with this organization now?

**Scoring Scale for each presentation element**

0 1 2 3 4 5

Did not address Meets Exceeds Criteria Criteria Criteria

Please rate each speaker’s presentation on each of four criteria on a scale of 0 – 5 with five (5) being the highest score.

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|  | **Team Name** | **Engagement**  **Score**  **0 – 5** | **About the organiz.**  **Score**  **0-5** | **Clarity**  **Score**  **0-5** | **Call to Action**  **Score**  **0-5** | **Overall Score**  **Max. score 20** |
| 1 | Organization/Speaker Name |  |  |  |  |  |
| 2 | Organization/Speaker Name |  |  |  |  |  |
| 3 | Organization/Speaker Name | , |  |  |  |  |